Supplier Scouting Opportunity: 2023-011

Item to be scouted: Rubber Component Manufacturer

Days: 30

Item description: Company is searching for new supplier/manufacturer of rubber components for their

pet training platform. (rubber feet and rubber mat)

NAICS code: 326300

Technical Information

Supplier Information

Type of supplier being sought: Manufacturer Reason for scouting submission: Past supplier no longer

available

Summary of technical specifications and performance requirements

Describe the manufacturing processes (elaborate to provide as much detail as

possible): Rubber injection molding

Provide dimensions / size / tolerances / performance specifications for the

item: Rubber feet: ~2" x 7/8"

Mat: 21" x21" with cut out corners. See attached drawings.

List required materials needed to make the product, including materials of product components:

Rubber products

Are there applicable certification requirements?: No

Are there applicable regulations?: No

Are there any other standards, requirements, etc.?: No

Business Information

Volume and pricing

Estimated potential business volume: Sure Feet: 14,000 annually with monthly or quarterly delivery preferred. Traction Mat: 5,000 annually with monthly or quarterly delivery preferred.

Estimated target price / unit cost information (if unavailable explain): Sure Feet: \$.70 each. Traction

Mat: \$9.75 each

Delivery requirements

When is it needed by?: Immediate need. Current supplier is going out of business; they have roughly 60 days of inventory remaining for this product.

Describe packaging requirements: No specific packaging requirements. Components are part of a larger table and will be assembled at customer's facility.

Where will this item be shipped?: Iowa

Additional Information

Photos or diagrams of the item

Check if you uploaded file(s) to Box.com: Yes

Agree (click to read agreement): Yes



